



Legal Expenses Analysis

	2012	2013	2014	2015	2016 Budget	2016 Contracts
Campagne	\$363	\$277	\$72	\$10	\$0	NA
Baker Manock			\$147	\$171	\$175	\$250
AALRR			\$64	\$75	\$100	\$125
Ballard Spahr			\$51	\$54	\$100	\$150
Total Legal	\$363	\$277	\$334	\$310	\$375	







Recommendations for FY2016 Legal Services Contracts

- General Legal Services
 - Extend the Baker, Manock and Jensen contract with a NTE amount of \$250K
 - Extend the Ballard Spahr contract and combine with HUD Matters contract with a total NTE amount of \$150K
 - Eliminate the separate Contract for HUD Matters with Ballard Spahr
- Human Resources Legal Services
 - Extend AALRR contract with a NTE amount of \$125K
- Affordable Housing Development
 - Extend the Ballard Spahr contract with the NTE amount of \$600K









BOARD MEMO

1331 Fulton Mall Fresno, California 93721

O (559) 443-8400 F (559) 445-8981 TTY (800) 735-2929

www.fresnohousing.org

TO: Boards of Commissioners **DATE:** 12/14/2015

Fresno Housing Authority

FROM: Preston Prince BOARD 12/15/2015

CEO/Executive Director MEETING:

AUTHOR Jim Barker AGENDA 8b

Chief Financial Officer ITEM:

RE: Extension of General Legal Services Contracts

Summary

The purpose of this memo is to seek the Boards' approval to extend the Agency's General Legal Services contracts from 1/1/16 to 12/31/16. The Agency currently has contracts with two different firms to provide General Legal Services: Baker, Manock, and Jensen PC of Fresno, CA and Ballard Spahr LLP of Baltimore, MD. The Agency feels it is advantageous to have contracts with both a local and a national legal firm, given the combination of both local and national issues with which the Agency commonly encounters.

Fiscal Impact

Though the requirements of future legal services are difficult to anticipate, based on historical use, the Agency would like to extend its contract with Baker, Manock, and Jensen PC for an annual amount not to exceed \$250,000 and extend its contract with Ballard Spahr LLP for an annual amount not to exceed \$100,000. The 2016 Operations Budget includes funding for legal services expenditures.

Recommendation

It is recommended that the Boards of Commissioners authorize the CEO/Executive Director to extend the contracts of Baker, Manock, and Jensen PC, and Ballard Spahr LLP from 1/1/16 to 12/31/16 in the amounts of \$250,000 and \$100,000, respectively.

Background

In August of 2013, the Agency published an RFP to solicit for a variety of legal services. As a result of the RFP, the Agency received proposals from 15 legal firms (both local and national). Firms had the option to submit a proposal to provide various legal services including general legal, human resources legal services, affordable housing development legal services, matters related to HUD, and other legal services as needed. After all proposals were evaluated, the Agency entered into General Legal Services contracts with Baker, Manock, and Jensen PC and Ballard Spahr LLP in February 2014. The first extension was approved by the Boards of Commissioners on 11/19/14 for the period of 1/1/15 to 12/31/15. This is the second extension covering the period noted above. Following this extension, there are two optional extension periods remaining.

RESOLUTION NO.____

BEFORE THE BOARD OF COMMISSIONERS OF THE

HOUSING AUTHORITY OF THE CITY OF FRESNO

RESOLUTION AUTHORIZING THE EXTENSION OF GENERAL LEGAL SERVICES CONTRACTS

WHEREAS, the Housing Authority of the City of Fresno (the "Agency") procured and subsequently entered into a contract with Baker, Manock, & Jensen PC and Ballard Spahr LLP in February 2014 for general legal services; and

WHEREAS, Baker, Manock, & Jensen PC and Ballard Spahr LLP were the responsive and responsible firms who provided qualifications and prices that are the most advantageous to the Agency, pursuant to the procurement guidelines of the U.S. Dept. of Housing and Urban Development (HUD); and

WHEREAS, the Agency desires to maintain the continuity of the aforementioned services pertaining to cases in progress; and

WHEREAS, the Agency desires to exercise its option to extend the contracts with Baker, Manock, & Jensen PC and Ballard Spahr LLP for general legal services for one year, beginning January 1, 2016, for an annual amount not to exceed \$250,000 and \$100,000, respectively; and

WHEREAS, the term of said contracts will expire December 31, 2016, and will be renewable for up to two additional one-year terms at the discretion of the Boards, and pursuant to HUD procurement guidelines;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of the City of Fresno do hereby approve the one-year contract extension of the general legal services contracts with Baker, Manock, & Jensen PC and Ballard Spahr LLP and authorize Preston Prince, CEO/Executive Director or his designee, to execute all documents in connection therewith.

PASSED AND ADOPTED THIS 15th DAY OF DECEMBER, 2015. I, the undersigned,
herby certify that the foregoing Resolution was duly adopted by the governing body with the
following vote, to-wit:
AYES:
NOES:
ABSENT:
ABSTAIN:

Preston Prince, Secretary of the Boards of Commissioners

RESOLUTION NO.

BEFORE THE BOARD OF COMMISSIONERS OF THE

HOUSING AUTHORITY OF FRESNO COUNTY

RESOLUTION AUTHORIZING THE EXTENSION OF GENERAL LEGAL SERVICES CONTRACTS

WHEREAS, the Housing Authority of Fresno County (the "Agency") procured and subsequently entered into a contract with Baker, Manock, & Jensen PC and Ballard Spahr LLP in February 2014 for general legal services; and

WHEREAS, Baker, Manock, & Jensen PC and Ballard Spahr LLP were the responsive and responsible firms who provided qualifications and prices that are the most advantageous to the Agency, pursuant to the procurement guidelines of the U.S. Dept. of Housing and Urban Development (HUD); and

WHEREAS, the Agency desires to maintain the continuity of the aforementioned services pertaining to cases in progress; and

WHEREAS, the Agency desires to exercise its option to extend the contracts with Baker, Manock, & Jensen PC and Ballard Spahr LLP for general legal services for one year, beginning January 1, 2016, for an annual amount not to exceed \$250,000 and \$100,000, respectively; and

WHEREAS, the term of said contracts will expire December 31, 2016, and will be renewable for up to two additional one-year terms at the discretion of the Boards, and pursuant to HUD procurement guidelines;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of Fresno County do hereby approve the one-year contract extension of the general legal services contracts with Baker, Manock, & Jensen PC and Ballard Spahr LLP, and authorize Preston Prince, CEO/Executive Director or his designee, to execute all documents in connection therewith.

PASSED AND ADOPTED THIS 15th DAY OF DECEMBER, 2015. I, the undersigned,
herby certify that the foregoing Resolution was duly adopted by the governing body with the
following vote, to-wit:
AYES:
NOES:
ABSENT:
ABSTAIN:

Preston Prince, Secretary of the Boards of Commissioners



BOARD MEMO

1331 Fulton Mall Fresno, California 93721

O (559) 443-8400 F (559) 445-8981 TTY (800) 735-2929

www.fresnohousing.org

TO: Boards of Commissioners **DATE:** 12/14/2015

Fresno Housing Authority

FROM: Preston Prince BOARD 12/15/2015

CEO/Executive Director MEETING:

AUTHOR Jim Barker AGENDA 8c

Chief Financial Officer ITEM:

RE: Extension of Human Resources Legal Services Contract

Summary

The purpose of this memo is to seek the Boards' approval to extend the Agency's Legal Services contract for Human Resources from 1/1/16 to 12/31/16. The Agency currently has a contract with Atkinson, Andelson, Loya, Ruud & Romo to perform these services.

Fiscal Impact

Though the requirements of future legal services are difficult to anticipate, based on historical use, the Agency would like to extend its contract with Atkinson, Andelson, Loya, Ruud & Romo for an annual amount not to exceed \$125,000. The 2016 Operations Budget includes funding for legal services expenditures.

Recommendation

It is recommended that the Boards of Commissioners authorize the CEO/Executive Director to extend the contract of Atkinson, Andelson, Loya, Ruud & Romo from 1/1/16 to 12/31/16 in an amount not to exceed \$125,000.

Background

In August of 2013, the Agency published an RFP to solicit for a variety of legal services. As a result of the RFP, the Agency received proposals from 15 legal firms (both local and national). Firms had the option to submit a proposal to provide various legal services including general legal, human resources legal services, development of affordable housing legal services, matters relating to HUD, and other legal services as needed. After all proposals were evaluated, the Agency entered into a contract for legal counsel services for Human Resources matters with Atkinson, Andelson, Loya, Ruud & Romo in April 2014. The first extension was approved by the Boards of Commissioners on 11/19/14 for the period of 1/1/15 to 12/31/15. This is the second extension covering the period noted above. Following this extension, there are two optional extension periods remaining.

RESOLUTION NO.____

BEFORE THE BOARD OF COMMISSIONERS OF THE

HOUSING AUTHORITY OF THE CITY OF FRESNO

RESOLUTION AUTHORIZING THE EXTENSION OF LEGAL SERVICES FOR HUMAN RESOURCES CONTRACTS

WHEREAS, the Housing Authority of the City of Fresno (the "Agency") procured and subsequently entered into a contract with Atkinson, Andelson, Loya, Ruud & Romo in April 2014 for legal services relating to human resources; and

WHEREAS, Atkinson, Andelson, Loya, Ruud & Romo was the responsive and responsible firm who provided qualifications and prices that are the most advantageous to the Agency, pursuant to the procurement guidelines of the U.S. Dept. of Housing and Urban Development (HUD); and

WHEREAS, the Agency desires to maintain the continuity of the aforementioned services pertaining to cases in progress; and

WHEREAS, the Agency desires to exercise its option to extend the contract with Atkinson, Andelson, Loya, Ruud & Romo for human resources legal services for one year, beginning January 1, 2016, for an annual amount not to exceed \$125,000; and

WHEREAS, the term of said contract will expire December 31, 2016, and will be renewable for up to two additional one-year terms at the discretion of the Boards, and pursuant to HUD procurement guidelines;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of the City of Fresno do hereby approve the one-year contract extension of the human resources legal services contract with Atkinson, Andelson, Loya, Ruud & Romo and authorize Preston Prince, CEO/Executive Director, or his designee, to execute all documents in connection therewith.

PASSED AND ADOPTED THIS 15th DAY OF DECEMBER, 2015. I, the undersigned,	
herby certify that the foregoing Resolution was duly adopted by the governing body with the	
following vote, to-wit:	
AYES:	
NOES:	
ABSENT:	
ABSTAIN:	
<u></u>	

Preston Prince, Secretary of the Boards of Commissioners

RESOLUTION NO.

BEFORE THE BOARD OF COMMISSIONERS OF THE

HOUSING AUTHORITY OF FRESNO COUNTY

RESOLUTION AUTHORIZING THE EXTENSION OF LEGAL SERVICES FOR HUMAN RESOURCES CONTRACTS

WHEREAS, the Housing Authority of Fresno County (the "Agency") procured and subsequently entered into a contract with Atkinson, Andelson, Loya, Ruud & Romo in April 2014 for legal services relating to human resources; and

WHEREAS, Atkinson, Andelson, Loya, Ruud & Romo was the responsive and responsible firm who provided qualifications and prices that are the most advantageous to the Agency, pursuant to the procurement guidelines of the U.S. Dept. of Housing and Urban Development (HUD); and

WHEREAS, the Agency desires to maintain the continuity of the aforementioned services pertaining to cases in progress; and

WHEREAS, the Agency desires to exercise its second option to extend the contract with Atkinson, Andelson, Loya, Ruud & Romo for human resources legal services for one year, beginning January 1, 2016, for an annual amount not to exceed \$125,000; and

WHEREAS, the term of said contract will expire December 31, 2016, and will be renewable for up to two additional one-year terms at the discretion of the Boards, and pursuant to HUD procurement guidelines;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of the County of Fresno do hereby approve the one-year contract extension of the human resources legal services contract with Atkinson, Andelson, Loya, Ruud & Romo and authorize Preston Prince, CEO/Executive Director, or his designee, to execute all documents in connection therewith.

PASSED AND ADOPTED THIS 15th DAY OF DECEMBER, 2015. I, the undersigned,
herby certify that the foregoing Resolution was duly adopted by the governing body with the
following vote, to-wit:
AYES:
NOES:
ABSENT:
ABSTAIN:

Preston Prince, Secretary of the Boards of Commissioners



Overview

- Federal Budget Status
- 2016 HAP Budget
- 2016 Operating Budget
- Budget Draft Comparisons







Federal Budget Status

- The Senate on Thursday December 10th passed a stopgap bill that would give negotiators until tomorrow Wednesday December 16th to reach a deal on a year-end spending bill. (Washington Post)
- If Congress cannot pass the funding bill by Wednesday, it will either have to approve another stop-gap funding measure or risk pushing Washington into its second shutdown since 2013. (Reuters)
- We conservatively are budgeting the following proration levels for our federally subsidized programs based on our sources from NAHRO:
 - 100 % Housing Assistance Payments (HAP)
 - 83% Low Income Public Housing (LIPH)
 - 69.5% Housing Choice Voucher (HCV) Admin







2016 HAP Budget

			Budget to
	2015	2016	Budget
	Approved	Proposed	Fav./(Unfav.)
HAP	Budget	Budget	Variance
HAP Rental Assistance	80.85	80.29	(0.56)
HAP Payments	79.63	79.49	0.14
+/-	1.22	0.79	(0.43)

- Under these funding levels, the Agency will be able to provide assistance to almost 13,000 families in Fresno County, utilizing 99% of our vouchers.
- The unused portion of our eligible amount, \$795 thousand, will be held by HUD and only given to us upon request in the event of a funding shortfall.







Operating Budget Comparison

			Budget to
	2015	2016	Budget
	Approved	Proposed	Fav./(Unfav.)
	Budget	Budget	Variance
Income	35.36	36.42	1.06
Expenses	35.09	35.01	0.08
Net Income	0.27	1.41	1.14
Unrestricted Funds	(0.66)	0.36	1.02

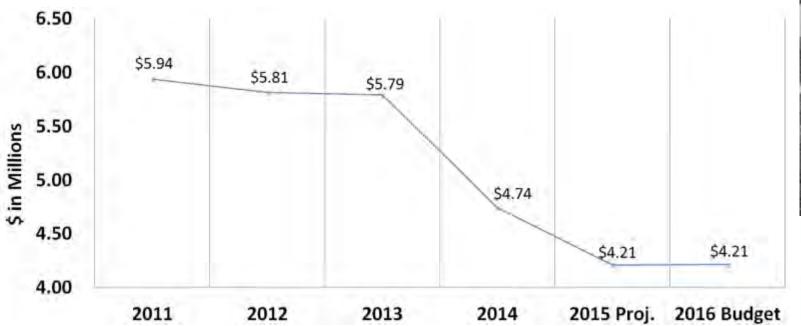
- Revenues are set to increase in 2016 due to Developer fees which are partially offset by the anticipated reduction of admin fees in Section 8.
- Expenses in 2016 are relatively flat compared to 2015, representing a slight decrease of \$78 thousand (0.2%) from \$35.09 million in 2015 to \$35.01 million in 2016.







Trends in Annual Rental Income



- The dip from 2013 to 2014 is the removal of the RAD into mixed finance
- The 2014 to 2015 dip was influenced by the impact of the drought with decreased rents.







Budget Draft Comparison

	Draft	Draft	Final
Draft Comparison	Oct. 27	Nov. 17	Dec. 15
Income	36.58	37.27	36.42
Expenses	34.76	35.60	35.01
+/-	1.81	1.66	1.41
Unrestricted Funds	0.15	0.35	0.36

- The final draft shows an \$845 thousand decrease in Income compared to the draft presented on Nov. 17th.
- It also shows a \$590 thousand decrease in expenses compared to the draft presented on Nov. 17th.
- The result is Net Operating income of \$1.41 million.







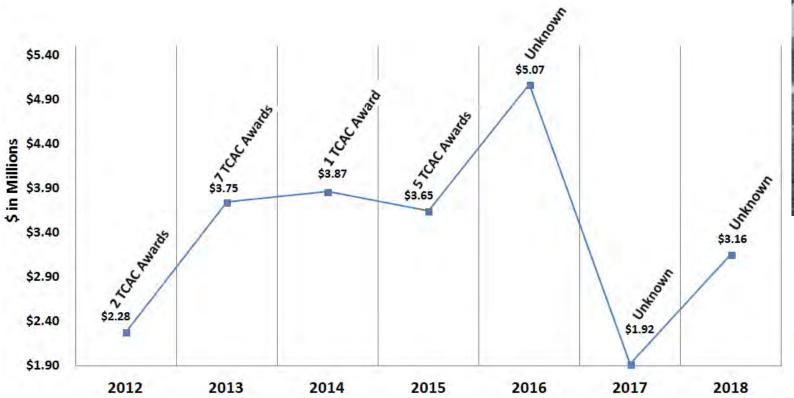
Questions or Comments?







Developer Fees



- Developer Fees are variable based on PCD pipeline.
- Developer Fee distributions occur throughout the life of the project.
- Projected applications are uncertain 2016 2018







2015 v 2016 Budget				2015 Budget					2016 Budget						2015 v 2016 Budget		
OPERATING BUDGET	Core	Inst	P&CD	AHD	нѕм	Aff	Total	Core	Inst	P&CD	AHD	нѕм	Aff	Total	Fav/(Unfav)		
INCOME																	
ADMIN & MANAGEMENT FEES	5,053,326	-	-	8,402,808	470,917	-	13,927,050	5,116,353	60,000	-	7,645,319	461,437	-	13,283,110	(643,941)	-4.6%	
RENTAL INCOME	-	=	=	-	4,486,003	1,710,335	6,196,338	-	-	-		4,211,185	1,962,833	6,174,018	(22,320)	-0.4%	
HUD GRANTS	-	=	=	364,608	4,950,915	, , -	5,315,523	=	=	-	335,144	4,790,115	· · ·	5,125,259	(190,264)	-3.6%	
MISCELLANEOUS	155,100	1,490,852	3,698,475	795,788	135,412	27,300	6,302,927	491,636	1,247,750	5,332,917	873,341	115,036	38,575	8,099,255	1,796,328	28.5%	
GRANT FUNDING (Non-HUD)	· -	- · · · · -	=	154,534	1,884,724	-	2,039,258	· =	-	- · · · · ·	244,317	1,772,001	-	2,016,317	(22,940)	-1.1%	
SOFTWARE, EQUIP & OCCUPANCY	1,573,147	-	=	· -	-	-	1,573,147	1,722,820	=	=	· =	-	-	1,722,820	149,674	9.5%	
SALES OF INVESTMENTS/ASSETS	5,000	-	=	-	-	-	5,000	=	=	=	=	-	-	· · ·	(5,000)	-100.0%	
INTERNAL EQUITY TRANSFER							· -	-	_	-	-	-	-	-	-		
Total Income:	6,786,572	1,490,852	3,698,475	9,717,737	11,927,971	1,737,635	35,359,243	7,330,810	1,307,750	5,332,917	9,098,121	11,349,774	2,001,408	36,420,780	1,061,537	3.0%	
EXPENSES																	
SALARIES (inc temps)	2,833,479	104,827	1,036,229	4,160,199	2,273,466	29,825	10,438,024	3,332,533	_	1,058,408	4,274,289	2,428,404	6,077	11,099,711	(661,686)	-6.3%	
BENEFITS & TAXES	1,024,412	45,827	385,812	1,721,299	1,157,839	16,679	4,351,868	1,266,647	_	379,155	1,834,875	1,277,875	3,569	4,762,121	(410,252)	-9.4%	
Salaries & Benefits	3,857,891	150,654	1,422,040	5,881,498	3,431,305	46,504	14,789,893	4,599,180	_	1,437,563	6,109,163	3,706,279	9,646	15,861,831	(1,071,939)	-7.2%	
ADMIN, ACCTG, MANAGEMENT, PILOT FEEs	-	411,000	-	2,895,012	1,987,176	4,760	5,297,948	-	411,000	-	2,911,080	2,026,500	4,760	5,353,341	(55,393)	-1.0%	
PROFESSIONAL/ADMINISTRATIVE FEES	1,630,800	76,098	1,117,295	443,273	511,669	5,362	3,784,497	1,152,800	42,000	1,127,149	324,139	501,825	6,300	3,154,213	630,284	16.7%	
SOFTWARE, EQUIPMENT & OCCUPANCY	860,534	-	155,311	1,129,716	184,556	4,161	2,334,277	970,817	-	150,833	1,023,979	213,735	1,691	2,361,055	(26,778)	-1.1%	
OTHER	542,000	547,152	-	152,500	887,661	4,235	2,133,549	546,000	374,885	-	82,000	484,262	10,635	1,497,782	635,767	29.8%	
OFFICE SUPPLIES, ADVERT., SUBSCRIPTIONS	160,050	-	19,100	145,500	104,977	2,930	432,557	219,779	-	21,800	167,250	92,767	9,191	510,787	(78,230)	-18.1%	
INSURANCE	20,969	50,111	4,101	22,959	152,390	18,173	268,704	21,724	50,000	5,413	19,135	133,253	22,392	251,917	16,787	6.2%	
PAYMENTS TO EXTERNAL PROP MGRS	_	_	-	_	-	218,991	218,991	-	_	_	-	-	304,663	304,663	(85,672)	-39.1%	
Administrative Overhead	3,214,354	1,084,361	1,295,807	4,788,960	3,828,428	258,611	14,470,522	2,911,120	877,885	1,305,195	4,527,584	3,452,341	359,632	13,433,757	1,036,764	7.2%	
LANDSCAPING, REPAIRS, SECURITY, ETC.	178,900	_	-	_	1,464,632	512,250	2,155,782	263,300	_	_	-	1,452,337	562,365	2,278,002	(122,220)	-5.7%	
UTILITIES, GARBAGE, SEWER, ETC.	161,411	_	-	_	2,103,610	145,315	2,410,335	126,050	_	_	-	1,705,287	199,788	2,031,125	379,210	15.7%	
AUTO COSTS	30,300	_	22,800	61,750	121,627	1,230	237,707	45,358	_	18,900	63,220	111,570	2,500	241,548	(3,841)	-1.6%	
Fleet & Facilities	370,611	-	22,800	61,750	3,689,868	658,795	4,803,824	434,708	-	18,900	63,220	3,269,194	764,653	4,550,675	253,148	5.3%	
TRAVEL, TRAINING, STAFF DEVELOPMENT	291,838	-	30,310	52,347	55,118	334	429,947	358,700	-	39,114	134,647	56,851	487	589,799	(159,852)	-37.2%	
DEBT RELATED COSTS	-	-	-	20,000	245,689	329,772	595,461	-	-	-	-	245,500	329,784	575,284	20,177	3.4%	
Other	-	-	-	20,000	245,689	329,772	595,461	-	-	-	-	245,500	329,784	575,284	20,177	3.4%	
Total Expenses:	7,734,694	1,235,014	2,770,957	10,804,556	11,250,408	1,294,016	35,089,646	8,303,709	877,885	2,800,772	10,834,614	10,730,166	1,464,202	35,011,347	78,299	0.2%	
Net Operating Income:	(948,122)	255,838	927,518	(1,086,819)	677,563	443,619	269,596	(972,899)	429,865	2,532,145	(1,736,493)	619,608	537,206	1,409,433	1,139,836		
Unrestricted Funds	(948,122)	-	927,518	(1,086,819)	-	443,619	(663,804)	(972,899)	-	2,532,145	(1,736,493)	-	537,206	359,959	1,023,763		

Draft 1 v. Draft 2 v. Draft 3			2016 Bud	get (as of 10/27	7/2015)					2016 Bud	get (as of 11/1	7/2015)					2016 Bud	get (as of 12/1	5/2015)			1st Draft 2016 Budget v. 2nd Draft 2016 Budget 3rd Draft 2016 Budget 3rd Draft 2016 Budget				2nd Draft 2 <mark>016</mark> v. 3rd Draft 2016	-
OPERATING BUDGET	Core	Inst	P&CD	AHD	нѕм	Aff	Total	Core	Inst	P&CD	AHD	HSM	Aff	Total	Core	Inst	P&CD	AHD	нѕм	Aff	Total	Fav/(Unfav)	o budget	Fav/(Unfav)	o budget	Fav/(Unfav)	Budget
INCOME					455.000									40.004.400									= ++/		2.04	(222.224)	
ADMIN & MANAGEMENT FEES RENTAL INCOME	4,862,271	60,000	-	7,645,316	456,070 5,087,003	1,962,833	13,023,656 7,049,836	5,520,004	60,000	-	7,645,319	456,077 5,087,003	1,962,833	13,681,400 7,049,836	5,116,353	60,000	-	7,645,319	461,437 4,211,185	1,962,833	13,283,110 6,174,018	657,744	5.1% 0.0%	259,454 (875,818)	-12.4%	(398,291) (875,818)	-2.9% -12.4%
HUD GRANTS	•	-	-	335,137	4,790,115	1,502,655	5,125,252		-	-	335,144	4,790,115	1,302,033	5,125,259		-		335,144	4,790,115	1,902,033	5,125,259		0.0%	(0/3,010)	0.0%	(0/3,010)	0.0%
MISCELLANEOUS	72,913	1.647.750	5,021,853	751,440	115,096	38,575	7.647.627	72,651	1.247.750	5,332,917	870,569	115,036	38,575	7,677,498	491,636	1.247.750	5,332,917	873,341	115,036	38,575	8,099,255	29,871	0.4%	451,628	5.9%	421,757	5.5%
GRANT FUNDING (Non-HUD)	72,915	1,047,730	3,021,033	243,539	1,819,760	30,373	2,063,300	72,031	1,247,730	3,332,917	243,545	1,819,760	30,373	2,063,305	491,030	1,247,730	3,332,917	244,317	1,772,001	30,373	2,016,317	29,071	0.4%	(46,982)	-2.3%	(46,988)	-2.3%
SOFTWARE, EQUIP & OCCUPANCY	1.668.341	-	-	243,339	1,019,700		1.668.341	1.668.343	-	-	243,343	1,019,700		1,668,343	1,722,820	-		244,317	1,772,001		1,722,820	2	0.0%	54,480	3.3%	54,478	3.3%
SALES OF INVESTMENTS/ASSETS	1,000,541						1,000,341	1,000,545						1,000,343	1,722,620				-		1,722,820	- 2	0.0%	34,460	3.370	34,476	3.370
INTERNAL EQUITY TRANSFER																											
Total Income:	6,603,524	1,707,750	5,021,853	8,975,432	12,268,044	2,001,408	36,578,011	7,260,998	1,307,750	5,332,917	9,094,577	12,267,992	2,001,408	37,265,641	7,330,810	1,307,750	5,332,917	9,098,121	11,349,774	2,001,408	36,420,780	687,630	1.9%	(157,231)	-0.4%	(844,861)	-2.3%
																						·					
EXPENSES																											
SALARIES (inc temps)	3,283,016		1,045,055	4,126,898	2,354,361	5,976	10,815,307	3,256,993		1,047,640	4,487,297	2,356,212	5,976	11,154,118	3,332,533		1,058,408	4,274,289	2,428,404	6,077	11,099,711	(338,811)	-3.1%	(284,404)	-2.6%	54,407	0.5%
BENEFITS & TAXES	1,253,812		376,757	1,789,504	1,244,947	3,544	4,668,564	1,243,273		377,201	1,868,700	1,244,956	3,544	4,737,675	1,266,647		379,155	1,834,875	1,277,875	3,569	4,762,121	(69,111)	-1.5%	(93,557)	-2.0%	(24,446)	-0.5%
Salaries & Benefits	4,536,828		1,421,812	5,916,402	3,599,309	9,520	15,483,871	4,500,265		1,424,842	6,355,997	3,601,168	9,520	15,891,793	4,599,180		1,437,563	6,109,163	3,706,279	9,646	15,861,831	(407,922)	-2.6%	(377,961)	-2.4%	29,961	0.2%
ADMIN, ACCTG, MANAGEMENT, PILOT FEES		411,000	-	2,911,075	2,026,500	4,760	5,353,335	-	411,000	-	2,911,075	2,026,500	4,760	5,353,335		411,000	-	2,911,080	2,026,500	4,760	5,353,341	(0)	0.0%	(6)	0.0%	(6)	0.0%
PROFESSIONAL/ADMINISTRATIVE FEES	1,230,800	36,000	627,149	224,139	504,875	6,300	2,629,263	1,230,800	42,000	1,127,149	224,139	501,825	6,300	3,132,213	1,152,800	42,000	1,127,149	324,139	501,825	6,300	3,154,213	(502,950)	-19.1%	(524,950)	-20.0%	(22,000)	-0.7%
SOFTWARE, EQUIPMENT & OCCUPANCY	891,615		150,833	1,027,950	210,999	1,691	2,283,088	887,097		150,833	1,018,913	211,299	1,691	2,269,832	970,817		150,833	1,023,979	213,735	1,691	2,361,055	13,255	0.6%	(77,967)	-3.4%	(91,223)	-4.0%
OTHER	546,000	493,432		82,000	893,262	10,635	2,025,329	546,000	372,113		82,000	894,262	10,635	1,905,010	546,000	374,885		82,000	484,262	10,635	1,497,782	120,320	5.9%	527,547	26.0%	407,228	21.4%
OFFICE SUPPLIES, ADVERT., SUBSCRIPTIONS	220,390		21,800	155,750	90,117	9,191	497,248	220,390		21,800	167,250	92,767	9,191	511,398	219,779		21,800	167,250	92,767	9,191	510,787	(14,150)	-2.8%	(13,539)	-2.7%	611	0.1%
INSURANCE	21,645	50,000	5,413	19,214	136,134	22,392	254,798	21,556	50,000	5,413	19,035	133,074	22,392	251,470	21,724	50,000	5,413	19,135	133,253	22,392	251,917	3,328	1.3%	2,881	1.1%	(447)	-0.2%
PAYMENTS TO EXTERNAL PROP MGRS						304,663	304,663						304,663	304,663						304,663	304,663		0.0%		0.0%		0.0%
Administrative Overhead	2,910,450	990,432	805,195	4,420,128	3,861,887	359,632	13,347,724	2,905,843	875,113	1,305,195	4,422,412	3,859,727	359,632	13,727,921	2,911,120	877,885	1,305,195	4,527,584	3,452,341	359,632	13,433,757	(380,197)	-2.8%	(86,033)	-0.6%	294,164	2.1%
LANDSCAPING, REPAIRS, SECURITY, ETC.	171,700				1,412,707	586,615	2,171,022	171,700				1,452,337	562,365	2,186,402	263,300				1,452,337	562,365	2,278,002	(15,380)	-0.7%	(106,980)	-4.9%	(91,600)	-4.2%
UTILITIES, GARBAGE, SEWER, ETC.	126,050				2,029,972	199,788	2,355,810	126,050				2,062,969	199,788	2,388,807	126,050				1,705,287	199,788	2,031,125	(32,997)	-1.4%	324,685	13.8%	357,682	15.0%
AUTO COSTS	45,358		18,900	63,220	111,167	2,500	241,145	45,358		18,900	63,220	111,570	2,500	241,548	45,358		18,900	63,220	111,570	2,500	241,548	(403)	-0.2%	(403)	-0.2%		0.0%
Fleet & Facilities	343,108	-	18,900	63,220	3,553,846	788,903	4,767,977	343,108	-	18,900	63,220	3,626,876	764,653	4,816,757	434,708	-	18,900	63,220	3,269,194	764,653	4,550,675	(48,780)	-1.0%	217,302	4.6%	266,082	5.5%
TRAVEL, TRAINING, STAFF DEVELOPMENT	358,455	-	39,114	134,500	56,590	487	589,146	358,455	-	39,114	134,500	56,590	487	589,146	358,700	-	39,114	134,647	56,851	487	589,799		0.0%	(653)	-0.1%	(653)	-0.1%
DEBT RELATED COSTS					245,500	329,784	575,284					245,500	329,784	575,284					245,500	329,784	575,284		0.0%		0.0%		0.0%
Other	-	-	-	-	245,500	329,784	575,284	-	-	-	-	245,500	329,784	575,284	-	-	-	-	245,500	329,784	575,284	-	0.0%	-	0.0%		0.0%
Total Expenses:	8,148,972	990,432	2,285,021	10,534,511	11,315,132	1,488,326	34,764,002	8,107,671	875,113	2,788,051	10,976,130	11,389,861	1,464,076	35,600,901	8,303,709	877,885	2,800,772	10,834,614	10,730,166	1,464,202	35,011,347	(836,899)	-2.4%	(247,345)	-0.7%	589,553	1.7%
Net Operating Income:	(1,545,448)	717,318	2,736,832	(1,559,079)	(73,030) 952,912	24,250 513,082	1,814,009	(846,673)	432,637	2,544,866	(1,881,553)	878,130	537,332	1,664,741	(972,899)	429,865	2,532,145	(1,736,493)	619,608	537,206	1,409,433	(149,268)		(404,576)		(255,308)	
Unrestricted Funds	(1.545.448)		2.736.832	(1.559.079)		513.082	145,387	(846,673)		2.544.866	(1.881.553)		537.332	353.973	(972.899)		2.532.145	(1.736.493)		537.206	359.959	208.586		214.572		5.987	
om correcca i anas	(2,343,440)		2,730,032	(2,333,073)		323,002	243,307	(040,073)		2,5.44,000	(2,001,000)		337,332	333,313	(372,033)		2,552,145	(2),30,433)		337,200	333,333	200,300		214,572		3,367	



BOARD MEMO

1331 Fulton Mall Fresno, California 93721

O (559) 443-8400 F (559) 445-8981 TTY (800) 735-2929

www.fresnohousing.org

TO: Board of Commissioners **DATE:** 12/15/2015

Fresno Housing Authority

FROM: Preston Prince **BOARD** 12/15/2015

CEO/Executive Director MEETING:

AUTHOR Angie Nguyen AGENDA

Director of Strategic ITEM:

Initiatives and Housing

Programs

RE: Approval to administer a Drought Housing Relocation Assistance (DHRA) Program in

partnership with County of Fresno Department of

Social Services

Executive Summary

During the November 2015 Board Meeting, the Boards approved the action to 1) partner with the Fresno County Department of Social Services in administering the DHRA Program; 2) authorizing the CEO/Executive Director to execute any resulting contract(s) and associated amendments; and 3) the hiring of the required personnel needed to administer the program(s) in accordance with the funding requirements.

Subsequent to said action, there were some administrative items and language that needed clarity, and the approval of the Boards, in order to execute the final agreement.

Recommendation

It is recommended that the Boards of Commissioners of the Housing Authorities of the City and County of Fresno adopt the attached resolution.

Fiscal Impact

There is no fiscal impact associated with this action. As outlined in the previous memorandum to the Boards, the grant allows 15% of the total grant to be used for administrative costs associated with grant management and operations. Administrative costs are anticipated to be fully covered since 15% (\$37,500) of the \$250,000 grant can be used for administration of the grant. There is no match associated to this grant.

RESOLUTION NO. 2479

BEFORE THE BOARD OF COMMISSIONERS OF THE

HOUSING AUTHORITY OF FRESNO COUNTY

RESOLUTION AUTHORIZING ADMINSTRATION OF HOUSING SUPPORT PROGRAM IN PARTNERSHIP WITH COUNTY OF FRESNO DEPARTMENT OF SOCIAL SERVICES

WHEREAS, The California Department of Housing and Community Development (the "Department") is authorized by Chapter 3, Statutes of 2014 (SB 104) to allocate Drought Housing Relocation Assistance Program ("DHRA") funds; and,

WHEREAS, On July 20, 2015, the Department issued a request for Letters of Interest from Counties designating the DHRA Provider; and

WHEREAS, In response to the 2015 Request, Fresno County Department Social Services, a subdivision of the State of California, (the "Applicant"), designated the Housing Authority of Fresno County as the Provider for the DHRA and,

WHEREAS, The Housing Authority of Fresno County, a public housing authority, wishes to participate as Provider for the DHRA for the initial amount of \$250,000. However, the funding guidelines allows the Provider to request multiple times if each time it can demonstrate that additional funding is needed, and the DHRA funds will be spent on a timely basis. The Provider is hereby authorized to request the initial allocation of \$250,000, and up to two additional allocations, each of up to \$1 Million more (for a total maximum allocation of \$2,250,000).

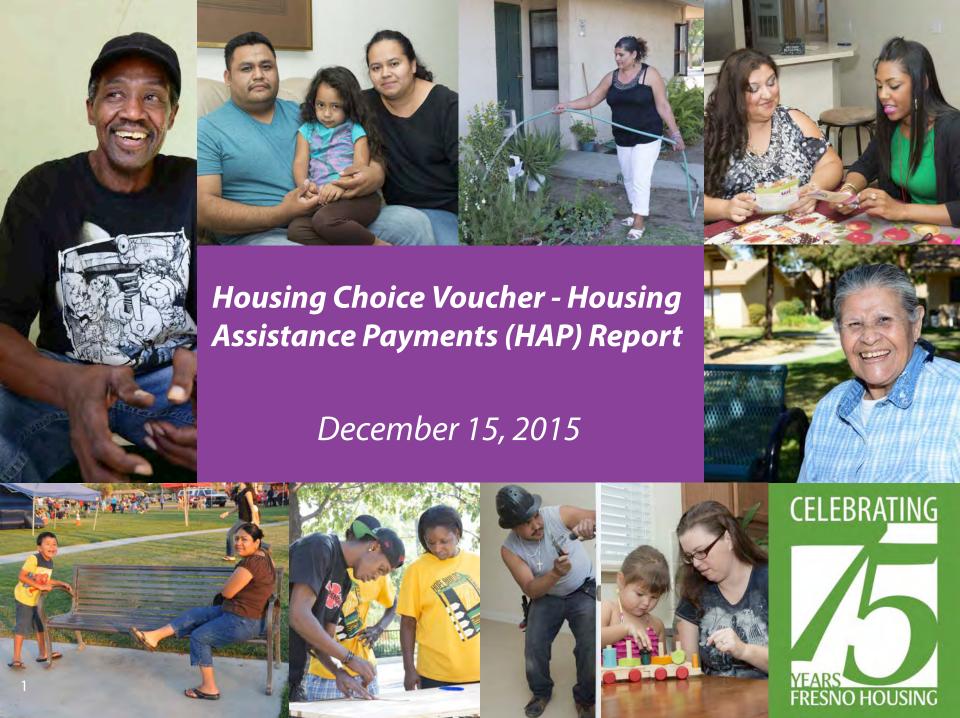
NOW THEREFORE, BE IT RESOLVED The Housing Authority of Fresno County, a public housing agency wishes to participate as Provider for the DHRA and, if HCD accepts the designation as Provider, then the Provider hereby agrees to use DHRA funds for eligible activities in the manner prescribed by the DHRA Guidelines. The Provider may also execute a standard agreement, any amendments thereto, and any and all other documents or instruments necessary or required by the Department for participation in the DHRA (collectively, the required documents); and,

The Provider authorizes CEO/Executive Director, Preston Prince, or his/her designee(s), Deputy Executive Director, Tracewell Hanrahan and/or; Chief Financial Officer, Jim Barker, to execute, in the name of the applicant, the required documents.

County Reso – Authorization of Partnership with County of Fresno on Drought Housing Relocation Assistance Program

PASSED AND ADOPTED THIS 15th day of December, 2015. I, the undersigned, herby certify that the foregoing Resolution was duly adopted by the governing body with the following vote, to-wit:

AYES:	
NOES:	
ABSENT:	
ABSTAIN:	
	Reneeta Anthony, Vice Chai
	Housing Authority of Fresno County Board of Commissioner



Presentation Overview

- November 2015 Voucher Utilization
- November 2015 HAP Utilization
- HAP Reserves
- 2015 HAP Projections







November Voucher Utilization

- HUD establishes a baseline (maximum) number of vouchers for a Public Housing Agency (PHA)
- One Unit Month Leased (UML) = one voucher
 (family) leased for one month during the Fiscal Year
- Utilization is calculated by dividing the # of UMLs reported by 12 months and comparing to the baseline
- HUD expects a well-managed PHA to maintain an average voucher utilization rate at, or above, 98 percent at year-end







November Voucher Utilization

2015 Voucher Utilization	City	County
Monthly	98.96%	102.28%
YTD	98.8%	101.05%
Projected Year-End	98.31%	101.34%

- The City program projects to be at 98.31% year-end voucher utilization with a monthly utilization of 92.9% in December
- The County program projects to be at 101.34% year-end voucher utilization with a monthly utilization of 98.2% in December
- We will remain very close to 99% utilization in the City, allowing us to serve as many families as possible.
- Staff is working diligently to mitigate potential over-leasing in the County HCV Program.







November HAP Utilization

Jan-Nov HAP	City	County
Revenue	41.59	32.64
Expenses	40.36	32.62
Net	1.23	.02

PHA-held Reserves	City	County
Begin Balance	.05	.22
November Net	1.23	.02
Nov Ending Balance	1.28	.24







2015 HAP Reserves

Reserves	City	County
PHA-held	1.71	.35
HUD-held	1.79	.67
2015 Ending Balance	3.5	1.02

- Relatively large PHA-held balance (City) will most likely shrink by year-end as HUD accounts for these reserves and withholds funds



Questions?



